



John L. Lightfoot, CIC

Commercial Insurance Broker

John Lightfoot attended the University of California, Irvine, studying in the School of Applied Ecology. After 10 years with Federal Express Corporation, John joined InterWest Insurance Services in August, 1994 with a focus on serving medium to large commercial risks. Since joining InterWest, John has provided leadership within the central region offices as respects construction risk marketing, InterWest's largest single industry niche. He also provides guidance in understanding all aspects of the workers' compensation experience rating plan. Additionally, John has developed expertise in risk management for his construction clients through an industry specific safe driving program and construction defect seminars.

John has earned the prestigious designation of Certified Insurance Counselor (CIC) and is a member of the Society. John recently began the course work for the Certified Risk Management (CRM) designation program. John's expertise has enabled his clients to implement many cost saving programs and processes while properly protecting their exposures. As the 55th largest broker in the nation, InterWest offers the unbeatable combination of national purchasing power and personalized local service. With offices in Walnut Creek, Hollister, Sacramento, Folsom, Woodland, Chico, Redding and Merced, InterWest brings a team of insurance professionals unsurpassed in today's marketplace.