



Thomas L. Cox, CIC, CRM

Commercial Insurance Broker

Tom Cox is the third generation of a California farm family and has first-hand knowledge of the problems faced by farmers today. He is a graduate of California State University, Chico with a degree in Business Administration, and has specialized in writing farmowners and workers' compensation insurance for the farming community for many years.

Three years after being recruited as an agent for Cal-Farm Insurance in 1971, Tom left the agency side of the business to become a broker. In the insurance industry, an agent represents the company he works for and solicits clients for that company. A broker represents his client and places the client's insurance coverage with the company that can best provide the coverage needed by that client. Tom enjoys the relation this way of doing business allows him to have with his valued clients.

After 12 years with Wise Insurance Agents and Brokers in Yuba City Tom moved to Sacramento and joined InterWest Insurance Services as a broker/associate in 1986. This move gave him greater access to insurance companies specializing in offering insurance to the farm and farm related community allowing him to better serve his clients. He has earned the professional designations of Certified Insurance Counselor (CIC) and Certified Risk Manager (CRM). The CIC and CRM designations are nationally recognized and granted to dedicated individuals who have completed a rigorous and demanding course of study. The designations are a visible symbol of technical knowledge, educational commitment, and ongoing professionalism in the field of insurance.